



fineasset
capital™

**WORLD
FIRST**

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fineasset capital™ acts as a “building loan” for large enterprise print environments - a client owned loan agreement. In this model, the financier capitalises the costs of the software tools and services used for procurement, (using **tenderpro™**), initiates (Fineprint PMO) and manages (through **asset360™**), the assets and their contracts through the asset lifecycle in line with our Optimal Enterprise Print Framework.

OUR KEY FEATURES



ASSET OPTIMISATION

Comprehensive
Optimised
Print Solution



TENDERS

Tender
Facilitation



MANAGED FINANCE

Managed Client
Owned Finance
Agreements



VISIBILITY

Full Visibility
on Finance Rates



fineprint™

leaders in asset optimisation
www.fine-print.co.za



WHERE ARE CLIENTS BIGGEST OPPORTUNITIES? Biggest opportunity in enterprise printing lies in efficiencies

The table below lists the overall opportunity costs in savings derived from interest rate reductions vs efficiencies.

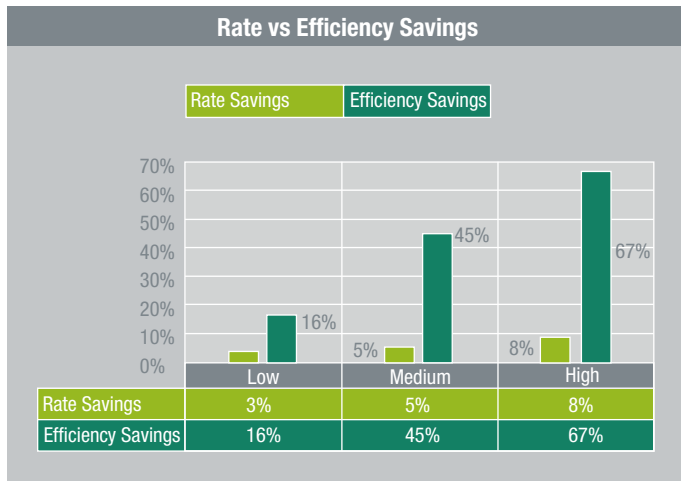


TABLE 1: Below lists the findings across different industries using Overall Equipment Effectiveness (OEE) calculations. TABLE 2: Reports the same information from Table 1 into managed and non-managed environments.

TABLE 1: Industry OEE Averages

Industry OEE Averages				
Industry	Under Utilised	Optimised	Over Utilised	Risk
Government	53%	10%	10%	27%
Corporate	45%	06%	10%	38%
Engineering	44%	08%	13%	34%
Higher Edu	48%	15%	12%	24%
Insurance	15%	12%	11%	62%
Financial	43%	11%	28%	18%
Parastatal	62%	16%	11%	11%

TABLE 2: Managed vs Non-Managed Enterprises

Managed vs Non-Managed Enterprises				
Classification	Under Utilised	Optimised	Over Utilised	Risk
Non-Managed	44%	12%	10%	34%
Managed	48%	11%	15%	26%
Optimised	15%	70%	10%	05%

ADDITIONAL VALUES TO CLIENTS

- 01 Reduced Costs
- 02 Visibility
- 03 Increased Controls
- 04 Increased Efficiencies
- 05 Reduced Carbon Footprint
- 06 Increased Security
- 07 Reduced Risk
- 08 Improved User Satisfaction

WHAT WE OFFER

TRADITIONAL INFRASTRUCTURE non-managed	ADD: SYSTEMS, SERVICES & TOOLS managed	ADD: INTELLIGENCE optimised
- Supplier Owned	- Supplier Owned	- Client Owned
- 1 / 1 Replacement	- Supplier	- Fineprint OEE Recommendation
- Self Maintained	- Recommendation	- Best Model
- Open Print Network	- Outsourced	- Follow Me / Smart Release
- Uncontrolled WIP	- Follow Me	- Managed WIP
- Little Governance	- Monitored WIP	- Extensive Governance
- No Optimisation	- Basic Policies	- OEE Calculator Optimisation
- No Service Provider Monitoring	- Supplier Recommended Optimisation	- Independent Monitoring of Service Provider
	- Self Monitoring of Service Provider	

fineasset capital™ - MANAGED FINANCE PROCESS

	Stage 1 – asset360 snapshot™	- Overall Equipment Effectiveness Assessment - Calculates Best Equipment Profile - Calculates Capital Requirement
	Stage 2 – Master Finance Agreement	- Approved 110% Finance Facility - 100% Capital Facility / Consulting from 10% - Sign Master Finance Agreement
	Stage 3 – Pre-Tender Assessment	- Total Cost Assessment - Detailed Demand Assessment - Calculate Capital Requirement
	Stage 4 – Tender	- Strategy / Documentation / Approvals - Open / Close / Evaluate - Motivate / Award
	Stage 5 – Project Management Assistance	- Finalise Contracts - Project Implementation Planning - Complete Installation and Sign-off
	Stage 6 – Asset Lifecycle Management	- Monthly Reports and Verifications - Quarterly Recommendations - Annual Adjustments and Renewals